



SDI's Five Forward Team

The Value Proposition of SDI's Commitment to Chicago United's Five Forward Initiative

advisory services · technology delivery · SmartSourcingSM long-term support
www.sdienterprises.com

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SDI
we're there.®

“SDI’s participation in Chicago United’s Five Forward program is a natural fit in the evolution of our firm’s long-standing pledge to diversity. We are committed to being a leading driver in building minority businesses of scale by enabling them to build capacity and demonstrate their ability to deliver.”

***SDI President David A. Gupta
2007 Chicago United’s Business Leader of Color***





For 11 years, SDI was a certified Minority-owned Business Enterprise (MBE), recognized in 29 states and municipalities including Illinois, the City of Chicago, and Cook County. During its MBE-certified tenure, SDI drove its service delivery model from \$7MM in revenues and 27 clients to being the systems integrator of choice for over 150 clients including several nationally-recognized mission critical entities.

In 2009, SDI remains actively committed to diversity issues. SDI formalized this commitment through our *SDImpacts* Diversity Program, a multi-tiered approach to enlarging the circle of opportunity for other minority companies. At the top of the *SDImpacts* agenda is Chicago United's Five Forward Initiative, a strategic initiative that enlists the commitment of Chicagoland CEOs of mid- to large-sized corporations to establish or expand business relationships with five local MBEs. The program is designed to build a stronger regional economy by building minority businesses of scale. Since its inception in May 2008, 20 leading, Chicago-based companies have committed to participating in the program, with 7 organizations— including SDI — leading the initiative's implementation by reaching silver status.

In building its Five Forward Team, SDI carefully selected MBE-certified business partners based on meaningful criteria such as a strong leadership team and a referenceable track record of meeting contractual obligations. From electrical contracting to application development to engineering services, our Five Forward partners add to SDI's traditional mission-critical systems and infrastructure service offering to provide our clients with comprehensive technology-based solutions.

Together, our Team strives to demonstrate the high level of quality services that the MBE community has to offer.



SDI's Five Forward Team Offers to Deliver Comprehensive Technical

Through Chicago United's Five Forward program, SDI has partnered with certified minority firms to deliver a wide range of complementary professional services. SDI's Five Forward Team brings significant technical and minority certifications to meet our client's contractual requirements, including:

- Local MBE certifications, including City of Chicago and Cook County
- State of Illinois BEP
- CMBDC certifications
- WBE certifications
- Federal DBE certifications
- SBA 8A certifications
- Governing electrical licenses
- Product technical certifications

Look to the SDI Team when considering your next technology project:



SDI (System Development, Integration LLC)

SDI is a systems integrator focusing on mission-critical systems and infrastructure of capital asset intensive organizations that are directly impacted by Homeland Security issues and property ownership responsibilities. SDI provides vendor-independent advisory services, technology delivery and SmartSourcingSM long-term support to help client environments achieve a higher level of security, increase productivity and reduce operating costs. SDI specializes in the following areas:

Government Solutions

- Time & Attendance Systems
- Intelligent Transportation Systems
- IT Rationalization/Consolidation
- Maintenance/Work Management Systems
- Fleet Management Systems
- Government ERP integration
- E-Rate Technologies
- Independent Verification and Validation (IV&V)
- Government Application Smartsourcing

Infrastructure

- Networks
- Wireless
- Data Storage
- IT Security
- Inventory Management
- Infrastructure Smartsourcing

Safety & Security

- Digital Video Surveillance/Analytics
- Access Control/ID Management
- Dispatch/Incident Management
- Integrated Physical Security Information Management (PSIM)
- Command Center Design
- Critical Infrastructure Support
- Evacuation Planning
- Physical Security SmartSourcing

Real Estate

- Portfolio-wide Due Diligence Audits
- Square Footage Accounting/Field Verification
- ProfolioTM On-line Real Estate Information Web Portal
- Emergency Preparation/Signage
- Document Management
- 24x7 Real Estate Information Smartsourcing

CATALYST CONSULTING GROUP, INC.

Catalyst Consulting Group, Inc.

Founded in 1992, Chicago based Catalyst specializes in IT Services and Management consulting for state and local government. Catalyst has successfully completed over 200 engagements for more than 40 state and local governmental agencies in the following areas:

- Management Consulting
- Applications Development
- Infrastructure Management
- New Media & Internet Development



ers A Wide Range of Services Technology Systems and Infrastructure



CONSTRUCTION-CAD SOLUTIONS, INC

Construction-CAD Solutions (CCS)

CCS is a nationwide, full-service provider of turnkey solutions to the telecommunications industry. A recognized leader in design, implementation, network services and project management, CCS offers its customers a comprehensive package of cost-effective, quality services for their telecommunications and IT needs. Services include the engineering design, installation, integration and maintenance of technically advanced, converged networks.



Environmental Systems Design, Inc. (ESD)

ESD is a MEP Firm established in 1967 with thousands of successful projects in Chicago and around the globe. ESD's staff of over 240 Engineering and Design Professionals; 40 LEED® Accredited Professionals and 65 Mission Critical and Technology Specialists, provide:

- Sustainable design
- Mechanical
- Electrical
- Plumbing
- Fire and Life Safety
- Technology Infrastructure
- Building Automation
- Commissioning
- BIM Applications



Fina Interactive, Inc.

Fina Interactive focuses on technology that helps organizations streamline their business processes to achieve profitable growth. Fina's partners have collectively over 25 years of experience in:

- Application Development
- Systems Integration
- Mobile Application Development
- Project Management
- Business Process Reengineering



Peralta Garcia Solutions, LLC

Peralta Garcia Solutions is a financial and management consulting firm that combines vision, talent, and experience to bring solutions to governments. The

firm was founded in 2007 by principals with over 20 years experience in public finance and government and provides the following services to public sector clients:

- Well-thought out strategic planning and execution
- Realistic and sound budgeting & financing
- High level stewardship and project management from beginning to end
- Dedicated and enthusiastic change management ensuring success



Pace Systems, Inc. (d.b.a. Micro City)

Since 1983, Pace Systems core business focus is to provide:

- Electrical and Cabling Contracting
- Wireless and Information Technology
- Video Security, Access Control
- Life Safety, Fire Alarm, Mass Notification
- Audio Visual Solutions



SmarTECHS.net

smarTECHS.net is an IT Firm offering full technology life-cycle solutions to the Public & Private Sectors. The firm has forged partnerships with corporations such as Microsoft, Dell, Unisys & Deloitte. "One of the Fastest Growing Companies in America," Inc 500. smarTECHS.net offers tailored IT solutions specific to our clients' goals, mission and vision which increase their overall value proposition through:

- Advanced Web & Application Development
- Infrastructure Development
- Project Management



SDI's Proven Qualifications and Credentials Drive Our Five Forward Team's Collective Business Strength

Leading our Five Forward Team of talented MBE firms, SDI brings over 19 years of experience in delivering highly visible, multi-million dollar projects of critical scale. Clients can trust SDI to guide our MBE firms in addressing complex project technical requirements, meeting stakeholder expectations, and driving overall budget compliance.

Count on SDI to bring:

- A track record of proven contract performance
- Financial stability: 18 years EBITDA positive, backed by strong team of private equity investors
- Bonding capacity for complex, multi-million dollar projects
- Project Management oversight
- Quality Assurance programs
- Diversity, starting at home: 48% of SDI workforce is diverse
- A thorough understanding of Minority Business programs - their goals, performance requirements and reporting obligations

SDI embodies the technical breadth, depth of talent, and complex systems experience of a national, top-tier systems integrator - with a reputation of sticking with our projects until our obligations are met and our clients are successful. Some of the nation's largest entities count on SDI to build, operate, and maintain their critical systems - and **we're there**:

- Nation's largest convention center
- Largest commercial property owner in US
- Largest city aviation authority in nation
- Largest water purification plant in world
- Largest wastewater treatment plant in US
- World's largest district cooling system
- One of the largest bus services in North America
- 2nd busiest airport in the world
- 2nd busiest airline in the world
- 2nd busiest 911 call center in the nation
- 2nd largest public transit in US
- 2nd largest fire department in US
- 2nd ranked commuter rail system in US
- Nation's 3rd largest public school system
- 5th busiest sea port in North America
- DHS-funded state emergency operations center



SDI's Five Forward Participation Is a Part of Our On-Going Commitment to Corporate Citizenship



“SDI believes that being a local business means being a good corporate citizen. It is part of our business practice to actively identify opportunities that create meaningful experiences that better our community’s workforce and make a difference in its citizen’s lives.”

**David A. Gupta
SDI President**

Building on the founding SDI principle of sound corporate citizenship, our *SDImpacts* programs serve the community through diversity initiatives, sustainable technology solutions, and active community involvement, to make a noteworthy impact on our environment, customers, and employees.

SDImpacts Diversity

Through our *SDImpacts Diversity* program, SDI is committed to meeting minority financial goals in our new and existing contracts, building MBE/WBE business partnerships, minority workforce recruiting, and building a corporate culture celebrating diverse perspectives, including a workforce that significantly represents minority inclusion.

SDI is proud to be a committed member of Chicago United’s *Five Forward* program, designed to build minority businesses of scale through the expansion of business relationships with five local minority firms.

SDImpacts Environment

The *SDImpacts Environment* program strives to incorporate environmentally-sensitive best practices, products and policies into our corporate culture to minimize the carbon footprint of SDI and of our clients. From the sustainable considerations taken in designing and operating our office space to our environmentally conscious technology solutions, SDI actively seeks out environmentally friendly technology systems, infrastructure and support best practices to make a real impact in our world.

SDImpacts Community

SDI has a long history of giving back to our local community. Through sponsorships, professional service donations, technology solutions, and employee volunteer hours, the *SDImpacts Community* program actively identifies opportunities to create meaningful positive impact on our community’s workforce and its citizen’s lives.

Since its inception in 1996, SDI’s *First Chance Initiative (FCI)* program offers area youth the opportunity to see the impact of their education, providing a glimpse at the future value of doing well in school today. Primarily drawing from Chicago Public Schools and the City Colleges of Chicago, SDI interns work in a professional environment, learning to meet work deadlines and how to communicate effectively. Throughout the life of the *FCI* program, SDI has paid over \$500,000 in internship salaries and scholarship funds, and currently employs several past *FCI* participants.



Contact us

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